

Coronado USD RFP # 2015-10 Classroom Projection Systems and Services

Questions and Responses

Addendum #1

October 21, 2015

1. Who attended the mandatory walk-through meeting on October 21, 2015?

Response:

- **Mandatory walk through meeting was held at the high school. Eight representatives of vendors were on site at 8:30 a.m. One showed up after the walk-through was completed and is not considered to have participated. Photos of the exhibit classrooms were allowed. The majority of classrooms at the high school are controlled with remotes; all other sites have Extron controls on the walls.**
- **Attendees included:**
 - **Ramona Loiselle, Coronado Unified School District (CUSD) Director of Technology**
 - **Phil Branstetter, Techmasters**
 - **Skip Sharp, Techmasters**
 - **Representatives from the following companies:**
 1. **Datel**
 2. **Pathways**
 3. **Troxell**
 4. **Vector**

2. With respect to the “bulb-less” requirement documented in IV Technical Specifications, RFP Item 1: Projectors and Mounting Specifications. Are alternate projector bids allowed—how firm is the “bulb-less” requirement (e.g. what about an alternative projector that has a 2,000 hour bulb life)?

Response: Projector specs have been defined based on research by the district, alternatives will be considered; however, it is the district’s determination whether any proposed projectors meet the district’s requirements and should be considered “approved equal” to the specs. A base tenant here is that the district wants to eliminate bulb replacement/filter replacement requirements and improve energy efficiency.

3. Which projectors should we bid on? Status 1 or Status 2?

Response:

- **The Coronado Unified School District is under no obligation to purchase in one lump sum.**
- **Vendors are to bid on all Status 1 and Status 2 projectors that may be acquired between Year 1, Year 2, or Year 3. Pricing sheet instructions that state “for year one only costs” should include cost for the entire 116 projectors that may be acquired over a three year period.**

Total Status 1 Projectors =	33
Total Status 2 Projectors =	83

TOTAL Projectors to replace in Bid = 116

4. What level of upgrade do you want for the system regarding VGA and HDMI?

Response: HDMI interface is a requirement in the RFP, particularly necessary for the future. The primary goal for this RFP is to replace aging and failing projectors; the secondary item is to enable HDMI connectivity in the least invasive manner possible—run independent HDMI cables inside the mounting structures using existing pathways and replacing faceplates for the connection port.

The second bullet under “IV. Technical Specifications, Goals and Objectives is hereby amended to read:

- “Add HDMI connectivity and input ports using existing pathways to add independent HDMI cables and replacing current faceplates with faceplates that include an HDMI port. Optionally, where possible, upgrade existing projection control systems to incorporate HDMI inputs.”
- ***CUSD wants an HDMI connection in rooms where it is possible to run an HDMI connection from the Projector to an upgraded wall plate.***
- ***CUSD does not want an upgrade to pole vault in classrooms where there is not currently a pole vault.***
- ***CUSD would like to see options to upgrade existing pole vault systems to incorporate HDMI controls if existing pathways can be utilized.***
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5. How many classrooms per school site qualify for optional solutions for possible pole vault upgrades to incorporate HDMI controls if existing pathways can be utilized?

Response:

- ***Coronado High School = 1***
 - ***Coronado Middle School = 21***
 - ***Silver Strand Elementary School = 26***
 - ***Village Elementary School = 29***
-

TOTAL number of classrooms that qualify for optional solutions for possible pole vault upgrades = 77

6. Are we to bid on the smart board components we see in some of the classrooms?

Response: No, smart boards/interactive white boards are not part of the RFP.

7. Can we provide multiple solutions? For example, a “bare-bones” solution and then optional solutions?

Response: Yes. Please provide a “bare-bones” solution. Additionally, vendors may propose options beyond meeting the existing base requirements; the primary evaluations and comparisons of proposals will be based on the RFP’s base requirements Vendors can also include optional solutions that provide independent HDMI cables inside existing mounting structures and existing pathways and replacing faceplates to include HDMI connection controls. Additionally, additional options above and beyond the “bare-bones” solution can include upgrading existing pole vault systems to incorporate HDMI controls if existing pathways can be utilized.

8. Page 5, Section A-2 - According to the bid documents the bid was released on 10/9 but we did not receive it until 10/15. According to the documents, the mandatory bid walk is on Wednesday 10/21, final questions are due on Thursday 10/22 with bid packages due on Monday morning, 10/26 at 10:00am. Assuming Coronado is able to respond to all of the questions on Friday the 23rd, this leaves us very little time to estimate our bid packages since we have to have our completed bids to you first thing Monday Morning. Will you extend the bid due date by one week so that we have time to prepare a bid response?

Response: The RFP was published in the UT on October 9. Due to the large number of questions, the deadline for responses is extended to Wednesday, October 28, 2015 at 10:00 a.m.

9. Page 11 – Section B-1 – Will you be providing the required Excel Workbook Format of the Pricing Forms with a bid addendum?

Response: Posted on the RFP website. This Excel workbook is a 100% replacement for the Word tables included in the RFP. We have made changes to the Excel workbook based on vendor questions. Do NOT use the Word tables in the RFP.

10. Page 13 – Section D – Please confirm the warranty for the projectors – will it be for 3 years or 5 years? Please confirm that the warranty requirement of 3 or 5 years is for the projector only.

Response: CUSD requests sufficient vendor cost information to allow us to select the most cost-effective warranty plan. Therefore, we requested a three year warranty and would like to know the additional cost of extending that warranty to five years. There is a row on Pricing form VI-7 to include this optional cost for our consideration.

11. Page 16 – Section 24 – You state that this is not public works – but we are installing new HDMI cables and possibly moving projector mounting locations since all projectors have a different “throw” range from previous projectors. We usually have to move projectors a few feet closer or farther back depending on the projector we are replacing. You are requiring that we notify you if any public works requirements become necessary – but our original proposal is based on this bid not being public works. Once awarded if it is determined by the district that any work done is in fact public works, will we be allowed in increase in our contract to cover the additional labor costs.

Response: This is not a public works contract, however all bid responses are to include prevailing wage for all labor.

12. For RFP Item #1 – You do not mention anything about audio cables or connections. As a bidder are we to assume that the audio connections are not being used in all rooms. If that is not the case, please clarify for each room on the individual school sheets included in the bid package how the audio is to be connected and to what. (For example, are you using PoleVault systems with integrated audio? In the rooms that do not have wall controllers, is the audio input on the wall just connected to the internal speakers of the contractor provided projectors?)

Response: Audio and pole vault systems will remain as they are unless unable to work with the new projector selected. All wiring for audio is already in place and will only be modified if a pole vault system is required for projector use.

13. Page 25 – Vendor Response Form – You are asking for our ERATE SPIN number – why is this needed? Were you planning on using ERATE for any of this work?

Response: This is NOT an E-rate project. Please remove the request for the ERATE SPIN

14. Page 30 of Bid Forms Section VI-4 – RFP Item 1 Response: Proposed Equipment List Please clarify the information that is required in this form and how it correlates to Page 33 – Section VI-6 Item 1: Detailed Price Form. Should all of the equipment listed on page 30 add up to the equipment listed on page 33? Same goes for installation costs. Is it your intention to have a line item detail of all equipment that we bid listed on page 30 for the Status 1 items listed above?

Response: The Proposed Equipment List is Bill of Materials without detailed quantities. The installation is the estimated per-unit installation cost and we do understand that this represents an “average” cost for installation since physical infrastructure can impact the actual installation cost per classroom. We would like to see all the equipment that you propose for this project. We will use this list to compare the products proposed by vendors. The Detailed Pricing Form is where quantities and total costs/school are identified.

15. Page 31 of Bid Forms Section VI-5 – RFP Item 2 Response: Time and Materials Maintenance Costs Form Some of the items asked for in this section appears that it could be public works or prevailing wage. For example “moves” of systems may require reinstalling cables and/or mounts in a different location which makes it public works eligible. What pricing are we to bid here? Are we to assume none of the work on this contract will be prevailing wages?

Response: This is not a public works contract, however all bid responses are to include prevailing wage for all labor. Instructions have been added to the VI-5 response form for the applicable costs.

16. Page 33 of Bid Forms Section VI-6 – RFP Item 1: Detailed Price Form – You have the tax rate listed as 8.75% - Please confirm this is the correct Sales Tax Rate.

Response: Coronado Tax Rate is 8%

17. Page 34 of Bid Forms section VI-7 RFP Item 1: Grand Total Pricing Form – You have Palm Academy listed on the bid form, but they are not listed anywhere else. Please provide a listing of the work that is required at this location.

Response: Palm Academy does not have any current needs, however, it is listed on the RFP for possible maintenance needs.

18. If during any work we discover any previous work that is not to current code, will Coronado be responsible for any additions to bring the previous work to code. For example while installing the new projector, the existing electrical was not run to current code, will Coronado be responsible for either reinstalling the electrical to code, or will Coronado authorize a change order to bring the affected item to code?

Response: No electrical work shall be completed by vendor. Vendor shall notify CUSD of any non-compliant conditions and CUSD will be responsible for necessary repairs. This may cause a delay in completion of that location.

19. Room 706 - Projector and new Mount to be provided by bidder and installed. Are we to provide a Short Throw Projector in this room and if so do you have a specification? The projector listed in the bid specs is not a Short Throw. There is no existing Wall Plate listed in this room. Please clarify how the existing projector is installed in terms of inputs and what would you like installed in this room?

Response: Do not bid for rooms that do not have current projectors in them.

20. Coronado Middle School – there are a total of (4) Status 1 rooms –

- Room 123 – Projector and new Mount to be provided by bidder and installed. Projector be lowered using existing mounting pole. Existing room does not have any Extron Wall Controller and does not have any wall mounted inputs. No other work is needed other than providing Projector and Mount. Please confirm.

Response: Extron controller is present in room, not marked on Map. Confirmed – projector and mount are all that is needed.

- **We want an HDMI connection in rooms where it is possible to run an HDMI connection from the Projector to an upgraded wall plate.**
- **We do not want an upgrade of pole vaults in classrooms where there are none or where an HDMI connection would require it.**
- **We do not want an upgrade to pole vault in classrooms where there is not currently a pole vault.**

- Room 210 -- Projector and new Mount to be provided by bidder and installed. You show an Extron MLC Controller with an Extron VGA/Audio Wall Plate. Does this Room have an existing Extron PoleVault System? If this system is an Extron PoleVault system, you cannot just replace the VGA/Audio Wall Plate with an Extron VGA/HDMI/Audio Wall Plate and expect it to work. You need to replace the older PoleVault system with a newer Extron Digital PoleVault System. If you want the Extron Digital Pole Vault System, can you please provide the Extron part number? In addition you are showing a single gang wall plate but the Extron Digital PoleVault system (PN#42-207-03) requires (1) Double Gang box and Wall Plate (VGA, HDMI and Audio).

Response:

- ***We want an HDMI connection in rooms where it is possible to run an HDMI connection from the Projector to an upgraded wall plate.***
 - ***We do not want an upgrade of pole vaults in classrooms where there are none or where an HDMI connection would require it.***
 - ***We do not want an upgrade to pole vault in classrooms where there is not currently a pole vault.***
- Room 204 – This room is listed as Status 1 or Status 2 – How are we to bid this? Are we to include the cost of a replacement bulb in our bid pricing and if this solves the problem, this room becomes a Status 2 Room? If this does not solve the problem, will any equipment and labor needed to fix the room be handled as a change order/add? Or are we to assume that this room is a Status 1 room and the following Scope of Work is what we are bidding? – Projector and new Mount to be provided by bidder and installed. You show an Extron MLC Controller with an Extron VGA/Audio Wall Plate. Does this Room have an existing Extron PoleVault System? If this system is an Extron PoleVault system, you cannot just replace the VGA/Audio Wall Plate with an Extron VGA/HDMI/Audio Wall Plate and expect it to work. You need to replace the older PoleVault system with a newer Extron Digital PoleVault System. If you want the Extron Digital Pole Vault System, can you please provide the Extron part number? In addition you are showing a single gang wall plate but the Extron Digital PoleVault system (PN#42-207-03) requires (1) Double Gang box and Wall Plate (VGA, HDMI and Audio).

Response: All Status 2 rooms should be bid as if they could become Status 1 rooms at any time. The RFP is intended to provide a bid for completing replacement/repair of all Status 1 and Status 2 projectors over a three year time period. Status 1 projectors will be replaced in the 2015 year.

- Room 221 – Same questions and issues as room 204 – Please clarify what we are to provide in our bid package.

Response: All Status 2 rooms should be bid as if they could become Status 1 rooms at any time. The RFP is intended to provide a bid for completing replacement/repair of all Status 1 and Status 2 projectors over a three year time period. Status 1 projectors will be replaced in the 2015 year.

21. **Village Elementary School** – there are a total of (14) Status 1 rooms –

- Room 102 – Same questions as Room 204 at CMS – Please clarify what we are bidding on.
- Room 201 - Same questions as Room 204 at CMS – Please clarify what we are bidding on
- Room 202 - Same questions as Room 204 at CMS – Please clarify what we are bidding on.

Response: All Status 2 rooms should be bid as if they could become Status 1 rooms at any time. The RFP is intended to provide a bid for completing replacement/repair of all Status 1 and Status 2 projectors over a three year time period. Status 1 projectors will be replaced in the CUSD 2015-2016 fiscal year.

- Room 203 -- Projector and new Mount to be provided by bidder and installed. You show an Extron MLC Controller with an Extron VGA/Audio Wall Plate. Does this Room have an existing Extron PoleVault System? If this system is an Extron PoleVault system, you cannot just replace the VGA/Audio Wall Plate with an Extron VGA/HDMI/Audio Wall Plate and expect it to work. You need to replace the older PoleVault system with a newer Extron Digital PoleVault System. If you want the Extron Digital Pole Vault System, can you please provide the Extron part number? In addition you are showing a single gang wall plate but the Extron Digital PoleVault system (PN#42-207-03) requires (1) Double Gang box and Wall Plate (VGA, HDMI and Audio).

Response:

- ***We want an HDMI connection in rooms where it is possible to run an HDMI connection from the Projector to an upgraded wall plate.***
 - ***We do not want an upgrade of pole vaults in classrooms where there are none or where an HDMI connection would require it.***
 - ***We do not want an upgrade to pole vault in classrooms where there is not currently a pole vault.***
- Room 205 -- Projector and new Mount to be provided by bidder and installed. You show a Extron MLC Controller with an Extron VGA/Audio Wall Plate. Does this Room have an existing Extron PoleVault System? If this system is an Extron PoleVault system, you cannot just replace the VGA/Audio Wall Plate with an Extron VGA/HDMI/Audio Wall Plate and expect it to work. You need to replace the older PoleVault system with a newer Extron Digital PoleVault System. If you want the Extron Digital Pole Vault System, can you please provide the Extron part number? In addition you are showing a single gang wall plate but the Extron Digital PoleVault system (PN#42-207-03) requires (1) Double Gang box and Wall Plate (VGA, HDMI and Audio).

Response:

- ***We want an HDMI connection in rooms where it is possible to run an HDMI connection from the Projector to an upgraded wall plate.***
 - ***We do not want an upgrade of pole vaults in classrooms where there are none or where an HDMI connection would require it.***
 - ***We do not want an upgrade to pole vault in classrooms where there is not currently a pole vault.***
- Room 701 - Same questions as Room 204 at CMS – Please clarify what we are bidding on. In addition you are asking for covers along wall and above windows for the “cords” – Are you asking for Wiremold/Raceway here?

Response:

- ***We want an HDMI connection in rooms where it is possible to run an HDMI connection from the Projector to an upgraded wall plate.***
- ***We do not want an upgrade of pole vaults in classrooms where there are none or where an HDMI connection would require it.***
- ***We do not want an upgrade to pole vault in classrooms where there is not currently a pole vault.***
- ***Yes Wiremold/raceway needed in rooms marked.***

- Room 704 -- Projector and new Mount to be provided by bidder and installed. You show a Extron MLC Controller with an Extron VGA/Audio Wall Plate. Does this Room have an existing Extron PoleVault System? If this system is an Extron PoleVault system, you cannot just replace the VGA/Audio Wall Plate with an Extron VGA/HDMI/Audio Wall Plate and expect it to work. You need to replace the older PoleVault system with a newer Extron Digital PoleVault System. If you want the Extron Digital Pole Vault System, can you please provide the Extron part number? In addition you are showing a single gang wall plate but the Extron Digital PoleVault system (PN#42-207-03) requires (1) Double Gang box and Wall Plate (VGA, HDMI and Audio).

Response:

- ***We want an HDMI connection in rooms where it is possible to run an HDMI connection from the Projector to an upgraded wall plate.***
 - ***We do not want an upgrade of pole vaults in classrooms where there are none or where an HDMI connection would require it.***
 - ***We do not want an upgrade to pole vault in classrooms where there is not currently a pole vault.***
- Room 601 -- Projector and new Mount to be provided by bidder and installed. You show a Extron MLC Controller with an Extron VGA/Audio Wall Plate. Does this Room have an existing Extron PoleVault System? If this system is an Extron PoleVault system, you cannot just replace the VGA/Audio Wall Plate with an Extron VGA/HDMI/Audio Wall Plate and expect it to work. You need to replace the older PoleVault system with a newer Extron Digital PoleVault System. If you want the Extron Digital Pole Vault System, can you please provide the Extron part number? In addition you are showing a single gang wall plate but the Extron Digital PoleVault system (PN#42-207-03) requires (1) Double Gang box and Wall Plate (VGA, HDMI and Audio).

Response:

- ***We want an HDMI connection in rooms where it is possible to run an HDMI connection from the Projector to an upgraded wall plate.***
 - ***We do not want an upgrade of pole vaults in classrooms where there are none or where an HDMI connection would require it.***
 - ***We do not want an upgrade to pole vault in classrooms where there is not currently a pole vault.***
- Room 604 - Projector and new Mount to be provided by bidder and installed. You show a Extron MLC Controller with an Extron VGA/Audio Wall Plate. Does this Room have an existing Extron PoleVault System? If this system is an Extron PoleVault system, you cannot just replace the VGA/Audio Wall Plate with an Extron VGA/HDMI/Audio Wall Plate and expect it to work. You need to replace the older PoleVault system with a newer Extron Digital PoleVault System. If you want the Extron Digital Pole Vault System, can you please provide the Extron part number? In addition you are showing a single gang wall plate but the Extron Digital PoleVault system (PN#42-207-03) requires (1) Double Gang box and Wall Plate (VGA, HDMI and Audio).

Response:

- ***We want an HDMI connection in rooms where it is possible to run an HDMI connection from the Projector to an upgraded wall plate.***
- ***We do not want an upgrade of pole vaults in classrooms where there are none or where an HDMI connection would require it.***
- ***We do not want an upgrade to pole vault in classrooms where there is not currently a pole vault.***

- Room 501 - Projector and new Mount to be provided by bidder and installed. You show a Extron MLC Controller with an Extron VGA/Audio Wall Plate. Does this Room have an existing Extron PoleVault System? If this system is an Extron PoleVault system, you cannot just replace the VGA/Audio Wall Plate with an Extron VGA/HDMI/Audio Wall Plate and expect it to work. You need to replace the older PoleVault system with a newer Extron Digital PoleVault System. If you want the Extron Digital Pole Vault System, can you please provide the Extron part number? In addition you are showing a single gang wall plate but the Extron Digital PoleVault system (PN#42-207-03) requires (1) Double Gang box and Wall Plate (VGA, HDMI and Audio).

Response:

- ***We want an HDMI connection in rooms where it is possible to run an HDMI connection from the Projector to an upgraded wall plate.***
 - ***We do not want an upgrade of pole vaults in classrooms where there are none or where an HDMI connection would require it.***
 - ***We do not want an upgrade to pole vault in classrooms where there is not currently a pole vault.***
- Room 403 - Projector and new Mount to be provided by bidder and installed. You show a Extron MLC Controller with an Extron VGA/Audio Wall Plate. Does this Room have an existing Extron PoleVault System? If this system is an Extron PoleVault system, you cannot just replace the VGA/Audio Wall Plate with an Extron VGA/HDMI/Audio Wall Plate and expect it to work. You need to replace the older PoleVault system with a newer Extron Digital PoleVault System. If you want the Extron Digital Pole Vault System, can you please provide the Extron part number? In addition you are showing a single gang wall plate but the Extron Digital PoleVault system (PN#42-207-03) requires (1) Double Gang box and Wall Plate (VGA, HDMI and Audio).

Response:

- ***We want an HDMI connection in rooms where it is possible to run an HDMI connection from the Projector to an upgraded wall plate.***
 - ***We do not want an upgrade of pole vaults in classrooms where there are none or where an HDMI connection would require it.***
 - ***We do not want an upgrade to pole vault in classrooms where there is not currently a pole vault.***
- Room 303 - Same questions as Room 204 at SSES – Please clarify what we are bidding on.

Response:

- ***We want an HDMI connection in rooms where it is possible to run an HDMI connection from the Projector to an upgraded wall plate.***
- ***We do not want an upgrade of pole vaults in classrooms where there are none or where an HDMI connection would require it.***
- ***We do not want an upgrade to pole vault in classrooms where there is not currently a pole vault.***

- Room 305 - - Projector and new Mount to be provided by bidder and installed. You show a Extron MLC Controller with an Extron VGA/Audio Wall Plate. Does this Room have an existing Extron PoleVault System? If this system is an Extron PoleVault system, you cannot just replace the VGA/Audio Wall Plate with an Extron VGA/HDMI/Audio Wall Plate and expect it to work. You need to replace the older PoleVault system with a newer Extron Digital PoleVault System. If you want the Extron Digital Pole Vault System, can you please provide the Extron part number? In addition you are showing a single gang wall plate but the Extron Digital PoleVault system (PN#42-207-03) requires (1) Double Gang box and Wall Plate (VGA, HDMI and Audio).

Response:

- ***We want an HDMI connection in rooms where it is possible to run an HDMI connection from the Projector to an upgraded wall plate.***
 - ***We do not want an upgrade of pole vaults in classrooms where there are none or where an HDMI connection would require it.***
 - ***We do not want an upgrade to pole vault in classrooms where there is not currently a pole vault.***
- Room 705 or Room 112 – Is there any work to be done on these rooms?

Response:

- ***We want an HDMI connection in rooms where it is possible to run an HDMI connection from the Projector to an upgraded wall plate.***
- ***We do not want an upgrade of pole vaults in classrooms where there are none or where an HDMI connection would require it.***
- ***We do not want an upgrade to pole vault in classrooms where there is not currently a pole vault.***

22. **Coronado High School** – there are a total of (15) Status 1 Rooms –

- Room 101 - Projector and new Mount to be provided by bidder and installed. Are we to replace the existing Single Gang VGA/Audio wall plate with an Extron WPB 109 (PN#60-1371-11) VGA/HDMI/Audio Black Single Gang Wall Plate? If so are we to use the existing VGA and Audio cables? Are we to add a new HDMI cable between the Wall Plate and the Projector? If so – there are a big difference in qualities of VGA cables. A 50’ cable made in China may cost \$15.00 whereas the Extron Certified Cable PN#26-650-50 has a list price of \$370.00. In order to have an apples to apples comparison of bids, will you require Extron Certified cables or will the bidder be allowed to choose whatever cable types they want to? Please confirm that there is no wall controller required and all switching and control of projector will be done using the projector supplied remote control. Please clarify any audio connections that are required.

Response: Bidder allowed to select VGA cables. Audio connections are current in rooms. No wall controller required and switching/control of projector will be done using the projector supplied remote control.

- Room 304 - Projector and new Mount to be provided by bidder and installed. There is no existing Wall Plate listed in this room. Please clarify how the existing projector is installed in terms of inputs and what would you like installed in this room?

Response: Wall plate is in office attached to classroom.

- Room 308 - This room is listed as Status 1 or Status 2 – How are we to bid this? What work is required in this room as part of our bid package? The projector is not shown as being replaced – so we would not include that cost. Are we to include the cost of an HDMI convertor with associated labor to test? Please clarify what is needed in this room.

Response: All Status 2 rooms should be bid as if they could become Status 1 rooms at any time. The RFP is intended to provide a bid for completing replacement/repair of all Status 1 and Status 2 projectors over a three year time period. Status 1 projectors will be replaced in the 2015 year.

- Room 309 – Same as room 308 above. In addition are we responsible for moving the teacher’s desk?

Response:

- **All Status 2 rooms should be bid as if they could become Status 1 rooms at any time. The RFP is intended to provide a bid for completing replacement/repair of all Status 1 and Status 2 projectors over a three year time period. Status 1 projectors will be replaced in the 2015 year.**
 - **Bidder not responsible for moving teacher desk or classroom furniture in CHS Room 309.**
- Room 505 – This room lists (1) projector to be replaced – and the 2nd projector is staying and not part of our initial bid response – Please confirm. For the projector that we are replacing - Are we to replace the existing Single Gang VGA/Audio wall plate with an Extron WPB 109 (PN#60-1371-11) VGA/HDMI/Audio Black Single Gang Wall Plate? If so are we to use the existing VGA and Audio cables? Are we to add a new HDMI cable between the Wall Plate and the Projector? If so – there are a big difference in qualities of VGA cables. A 50’ cable made in China may cost \$15.00 whereas the Extron Certified Cable PN#26-650-50 has a list price of \$370.00. In order to have an apples to apples comparison of bids, will you require Extron Certified cables or will the bidder be allowed to choose whatever cable types they want to? Please confirm that there is no wall controller required and all switching and control of projector will be done using the projector supplied remote control. Please clarify any audio connections that are required.

Response:

- **For rooms with two projectors shown, bid to replace both projectors if projector(s) are listed as Status1 or Status 2.**
Bidder allowed to select VGA cables. Audio connections are current in rooms. No wall controller required and switching/control of projector will be done using the projector supplied remote control.
- Room 514 - Are we to replace the existing Single Gang VGA/Audio wall plate with an Extron WPB 109 (PN#60-1371-11) VGA/HDMI/Audio Black Single Gang Wall Plate? If so are we to use the existing VGA and Audio cables? Are we to add a new HDMI cable between the Wall Plate and the Projector? If so – there are a big difference in qualities of VGA cables. A 50’ cable made in China may cost \$15.00 whereas the Extron Certified Cable PN#26-650-50 has a list price of \$370.00. In order to have an apples to apples comparison of bids, will you require Extron Certified cables or will the bidder be allowed to choose whatever cable types they want to? Please confirm that there is no wall controller required and all switching and control of projector will be done using the projector supplied remote control. Please clarify any audio connections that are required.

Response: Response: Bidder allowed to choose VGA cables. Audio connections are current in rooms. No wall controller required and switching/control of projector will be done using the projector supplied remote control.

- Room 510 - Are we to replace the existing Single Gang VGA/Audio wall plate with an Extron WPB 109 (PN#60-1371-11) VGA/HDMI/Audio Black Single Gang Wall Plate? If so are we to use the existing VGA and Audio cables? Are we to add a new HDMI cable between the Wall Plate and the Projector? If so – there are a big difference in qualities of VGA cables. A 50' cable made in China may cost \$15.00 whereas the Extron Certified Cable PN#26-650-50 has a list price of \$370.00. In order to have an apples to apples comparison of bids, will you require Extron Certified cables or will the bidder be allowed to choose whatever cable types they want to? Please confirm that there is no wall controller required and all switching and control of projector will be done using the projector supplied remote control. Please clarify any audio connections that are required.

Response: Bidder allowed to choose VGA cables. Audio connections are current in rooms. No wall controller required and switching/control of projector will be done using the projector supplied remote control.

- Room 512 - Are we to replace the existing Single Gang VGA/Audio wall plate with an Extron WPB 109 (PN#60-1371-11) VGA/HDMI/Audio Black Single Gang Wall Plate? If so are we to use the existing VGA and Audio cables? Are we to add a new HDMI cable between the Wall Plate and the Projector? If so – there are a big difference in qualities of VGA cables. A 50' cable made in China may cost \$15.00 whereas the Extron Certified Cable PN#26-650-50 has a list price of \$370.00. In order to have an apples to apples comparison of bids, will you require Extron Certified cables or will the bidder be allowed to choose whatever cable types they want to? Please confirm that there is no wall controller required and all switching and control of projector will be done using the projector supplied remote control. Please clarify any audio connections that are required.

Response: Bidder allowed to choose VGA cables. Audio connections are current in rooms. No wall controller required and switching/control of projector will be done using the projector supplied remote control.

- Room 502 - Are we to replace the existing Single Gang VGA/Audio wall plate with an Extron WPB 109 (PN#60-1371-11) VGA/HDMI/Audio Black Single Gang Wall Plate? If so are we to use the existing VGA and Audio cables? Are we to add a new HDMI cable between the Wall Plate and the Projector? If so – there are a big difference in qualities of VGA cables. A 50' cable made in China may cost \$15.00 whereas the Extron Certified Cable PN#26-650-50 has a list price of \$370.00. In order to have an apples to apples comparison of bids, will you require Extron Certified cables or will the bidder be allowed to choose whatever cable types they want to? Please confirm that there is no wall controller required and all switching and control of projector will be done using the projector supplied remote control. Please clarify any audio connections that are required.

Response: Bidder allowed to choose VGA cables. Audio connections are current in rooms. No wall controller required and switching/control of projector will be done using the projector supplied remote control.

- Room 504 - Are we to replace the existing Single Gang VGA/Audio wall plate with an Extron WPB 109 (PN#60-1371-11) VGA/HDMI/Audio Black Single Gang Wall Plate? If so are we to use the existing VGA and Audio cables? Are we to add a new HDMI cable between the Wall Plate and the Projector? If so – there are a big difference in qualities of VGA cables. A 50' cable made in China may cost \$15.00 whereas the Extron Certified Cable PN#26-650-50 has a list price of \$370.00. In order to have an apples to apples comparison of bids, will you require Extron Certified cables or will the bidder be allowed to choose whatever cable types they want to? Please confirm that there is no wall controller required and all switching and control of projector will be done using the projector supplied remote control. Please clarify any audio connections that are required.

Response: Bidder allowed to choose VGA cables. Audio connections are current in rooms. No wall controller required and switching/control of projector will be done using the projector supplied remote control.

- Room 509 - Are we to replace the existing Single Gang VGA/Audio wall plate with an Extron WPB 109 (PN#60-1371-11) VGA/HDMI/Audio Black Single Gang Wall Plate? If so are we to use the existing VGA and Audio cables? Are we to add a new HDMI cable between the Wall Plate and the Projector? If so – there are a big difference in qualities of VGA cables. A 50' cable made in China may cost \$15.00 whereas the Extron Certified Cable PN#26-650-50 has a list price of \$370.00. In order to have an apples to apples comparison of bids, will you require Extron Certified cables or will the bidder be allowed to choose whatever cable types they want to? Please confirm that there is no wall controller required and all switching and control of projector will be done using the projector supplied remote control. Please clarify any audio connections that are required.

Response: Bidder allowed to choose VGA cables. Audio connections are current in rooms. No wall controller required and switching/control of projector will be done using the projector supplied remote control.

- Room 602 - Are we to replace the existing Single Gang VGA/Audio wall plate with an Extron WPB 109 (PN#60-1371-11) VGA/HDMI/Audio Black Single Gang Wall Plate? If so are we to use the existing VGA and Audio cables? Are we to add a new HDMI cable between the Wall Plate and the Projector? If so – there are a big difference in qualities of VGA cables. A 50' cable made in China may cost \$15.00 whereas the Extron Certified Cable PN#26-650-50 has a list price of \$370.00. In order to have an apples to apples comparison of bids, will you require Extron Certified cables or will the bidder be allowed to choose whatever cable types they want to? Please confirm that there is no wall controller required and all switching and control of projector will be done using the projector supplied remote control. Please clarify any audio connections that are required.

Response: Bidder allowed to choose VGA cables. Audio connections are current in rooms. No wall controller required and switching/control of projector will be done using the projector supplied remote control.

- Room 402 - Are we to replace the existing Single Gang VGA/Audio wall plate with an Extron WPB 109 (PN#60-1371-11) VGA/HDMI/Audio Black Single Gang Wall Plate? If so are we to use the existing VGA and Audio cables? Are we to add a new HDMI cable between the Wall Plate and the Projector? If so – there are a big difference in qualities of VGA cables. A 50' cable made in China may cost \$15.00 whereas the Extron Certified Cable PN#26-650-50 has a list price of \$370.00. In order to have an apples to apples comparison of bids, will you require Extron Certified cables or will the bidder be allowed to choose whatever cable types they want to? Please confirm that there is no wall controller required and all switching and control of projector will be done using the projector supplied remote control. Please clarify any audio connections that are required.

Response: Bidder allowed to choose VGA cables. Audio connections are current in rooms. No wall controller required and switching/control of projector will be done using the projector supplied remote control.

- Room 406 - Are we to replace the existing Single Gang VGA/Audio wall plate with an Extron WPB 109 (PN#60-1371-11) VGA/HDMI/Audio Black Single Gang Wall Plate? If so are we to use the existing VGA and Audio cables? Are we to add a new HDMI cable between the Wall Plate and the Projector? If so – there are a big difference in qualities of VGA cables. A 50' cable made in China may cost \$15.00 whereas the Extron Certified Cable PN#26-650-50 has a list price of \$370.00. In order to have an apples to apples comparison of bids, will you require Extron Certified cables or will the bidder be allowed to choose whatever cable types they want to? Please confirm that there is no wall controller required and all switching and control of projector will be done using the projector supplied remote control. Please clarify any audio connections that are required.

Response: Bidder allowed to choose VGA cables. Audio connections are current in rooms. No wall controller required and switching/control of projector will be done using the projector supplied remote control.

- Room 407 - Are we to replace the existing Single Gang VGA/Audio wall plate with an Extron WPB 109 (PN#60-1371-11) VGA/HDMI/Audio Black Single Gang Wall Plate? If so are we to use the existing VGA and Audio cables? Are we to add a new HDMI cable between the Wall Plate and the Projector? If so – there are a big difference in qualities of VGA cables. A 50’ cable made in China may cost \$15.00 whereas the Extron Certified Cable PN#26-650-50 has a list price of \$370.00. In order to have an apples to apples comparison of bids, will you require Extron Certified cables or will the bidder be allowed to choose whatever cable types they want to? Please confirm that there is no wall controller required and all switching and control of projector will be done using the projector supplied remote control. Please clarify any audio connections that are required.

Response: Bidder allowed to choose VGA cables. Audio connections are current in rooms. No wall controller required and switching/control of projector will be done using the projector supplied remote control.